For each of the following questions, select the choice that BEST corresponds with the answer. You will receive 10 points for each correct answer; 5 points will be deducted for each incorrect answer. Points will be neither awarded or taken away if you do not attempt to answer a question.

- 1. When does the law of comparative advantage indicate that mutually beneficial international trade can take place?
 - A. When tariffs are eliminated
 - B. When transportation costs are almost zero
 - C. When relative costs of production differ between nations
 - D. When a country can produce more of some product than other nations can
 - E. When a country can produce a product in less time than another nation can
- 2. According to the principle of comparative advantage, worldwide output and consumption levels will be highest when goods are produced in nations where which of the following is true?
 - A. Opportunity costs are lowest.
 - B. Absolute advantages are highest.
 - C. The balance of trade is in a surplus position.
 - D. The exchange rate is falling.
 - E. The exchange rate is rising.
- 3. What does a balance-of-trade surplus imply?
 - A. Merchandise exports exceed merchandise imports.
 - B. Merchandise imports exceed merchandise exports.
 - C. Exports of services exceed imports of services.
 - D. Imports of services exceed exports of services.
 - E. Investment by foreigners exceeds domestic investment in other countries.
- 4. What can an increase in U.S. interest rates be expected to do?
 - A. Adversely affect U.S. importers
 - B. Encourage investment spending by U.S. firms
 - C. Decrease the international value of the dollar
 - D. Cause a net outflow of foreign capital from the United States
 - E. Increase the international value of the dollar
- 5. Which of the following would contribute to a U.S. balance-of-trade deficit?

- A. Brazil pays interest on its debt to a U.S. bank.
- B. A Saudi Arabian builds a mansion in Beverly Hills.
- C. U.S. tourists travel in large numbers to China.
- D. Kawasaki builds a motorcycle manufacturing plant in Ohio.
- E. Grain sales to Russia are increased.
- 6. Which of the following economic questions must all societies deal with?
 - A. What goods will be produced and in what quantities?
 - B. How can markets be kept competitive?
 - C. How can the problem of scarcity best be eliminated?
 - D. What will ensure income is distributed equally to all members of society?
 - E. All of the above
- 7. With freely floating exchange rates, a decrease in the value of a nation's currency will
 - A. cause an international shortage of its currency
 - B. contribute to disequilibrium in its balance of payments
 - C. cause its imports to fall
 - D. cause gold to flow out of that nation
 - E. cause the value of other nations' currencies to also decrease
- 8. A barrier to trade in the form of laws forbidding trade in certain goods is called
 - A. a tariff
 - B. an embargo
 - C. a quota
 - D. an import tax
 - E. a voluntary restraint agreement
- 9. An increase in U.S. tariffs on foreign-produced steel would probably benefit all the following groups EXCEPT
 - A. domestic steel producers
 - B. U.S. steelworkers
 - C. users of domestic steel
 - D. domestic iron ore producers
 - E. businesses in steel-producing areas

10. The table below gives the number of tons of widgets and cogs than can be produced in Country X and Country Y by using the exact same amount of productive resources:

	Widgets	\mathbf{Cogs}
Country X	10	5
Country Y	8	2

The theory of comparative advantage suggests that under these conditions, Country Y would find it advantageous to

- A. export widgets and import cogs
- B. export cogs and import widgets
- C. export both widgets and cogs and import nothing
- D. import both widgets and cogs and export nothing
- E. neither export nor import either widgets or cogs

11. Barriers to trade

- A. increase the number of jobs worldwide
- B. decrease consumer prices
- C. increase the amount of global production
- D. benefit some groups at the expense of others
- E. are necessary to maintain international competition

12. In Adam Smith's view of capitalism,

- A. having a few large corporations would be more efficient than having many smaller firms
- B. a country should emphasize exports over imports to enhance its wealth
- C. people, acting in their own self-interest, unwittingly do good for others
- D. the government should play a major role in allocating resources
- E. specialization would lead to worker alienation, not increased productivity

13. Does Cuba, a non-capitalist nation, produce capital?

- A. No, it must import it from capitalistic nations.
- B. No, it doesn't have a stock market.
- C. No, it is not needed in a planned economy.
- D. Yes, but it is owned and controlled by the state.
- E. Yes, but it is used only to trade for natural resources which Cuba doesn't have.

14. Trade between countries leads to

- A. reduced labor productivity
- B. increased interdependence
- C. higher product prices
- D. job losses in at least one of the countries
- E. decreased amounts of products in at least one of the countries
- 15. If Americans decide to buy less Japanese automobiles,
 - A. the demand for Japanese yen will shift to the right
 - B. the demand for U.S. dollars will shift to the left
 - C. the supply of Japanese yen will shift to the left
 - D. the demand for Japanese yen will shift to the left
 - E. the supply of U.S. dollars will shift to the right

Answers

- 1. When relative costs of production differ between nations
- 2. Opportunity costs are lowest.
- 3. Merchandise exports exceed merchandise imports.
- 4. Increase the international value of the dollar
- 5. U.S. tourists travel in large numbers to China.
- 6. What goods will be produced and in what quantities?
- 7. cause its imports to fall
- 8. an embargo
- 9. users of domestic steel
- 10. export widgets and import cogs
- 11. benefit some groups at the expense of others
- 12. people, acting in their own self-interest, unwittingly do good for others
- 13. Yes, but it is owned and controlled by the state.
- 14. increased interdependence
- 15. the demand for Japanese yen will shift to the left